



Having been around for over 50 million years, the elephant is truly a symbol of sustainability. Over the years, elephants have consistently provided a lifeline to other animals by clearing the way and opening canopies for fresh growth. They are also masters of communication. We, at Healthsoft, relate to this quality as we strive to provide dependable solutions that support healthcare providers. Highly agile and well-balanced with the ability to move at a speed of up to 40 kmph, a remarkable feat for something so huge, it is no wonder that elephants are admired by all.

Irrespective of how big we grow, Healthsoft will always remain a company that is grounded to its core values and passion to simplify healthcare.

## WE'VE DEDICATED OUR LIVES TO PEOPLE DEDICATED TO OUR LIVES

We don't just develop IT solutions for medical professionals. We are actually looking to change the way they work. Increased efficiency, greater patient throughput, paperless offices, hassle-free registrations, medical records management...our ideas never stop.



[www.healthsoftusa.com](http://www.healthsoftusa.com)

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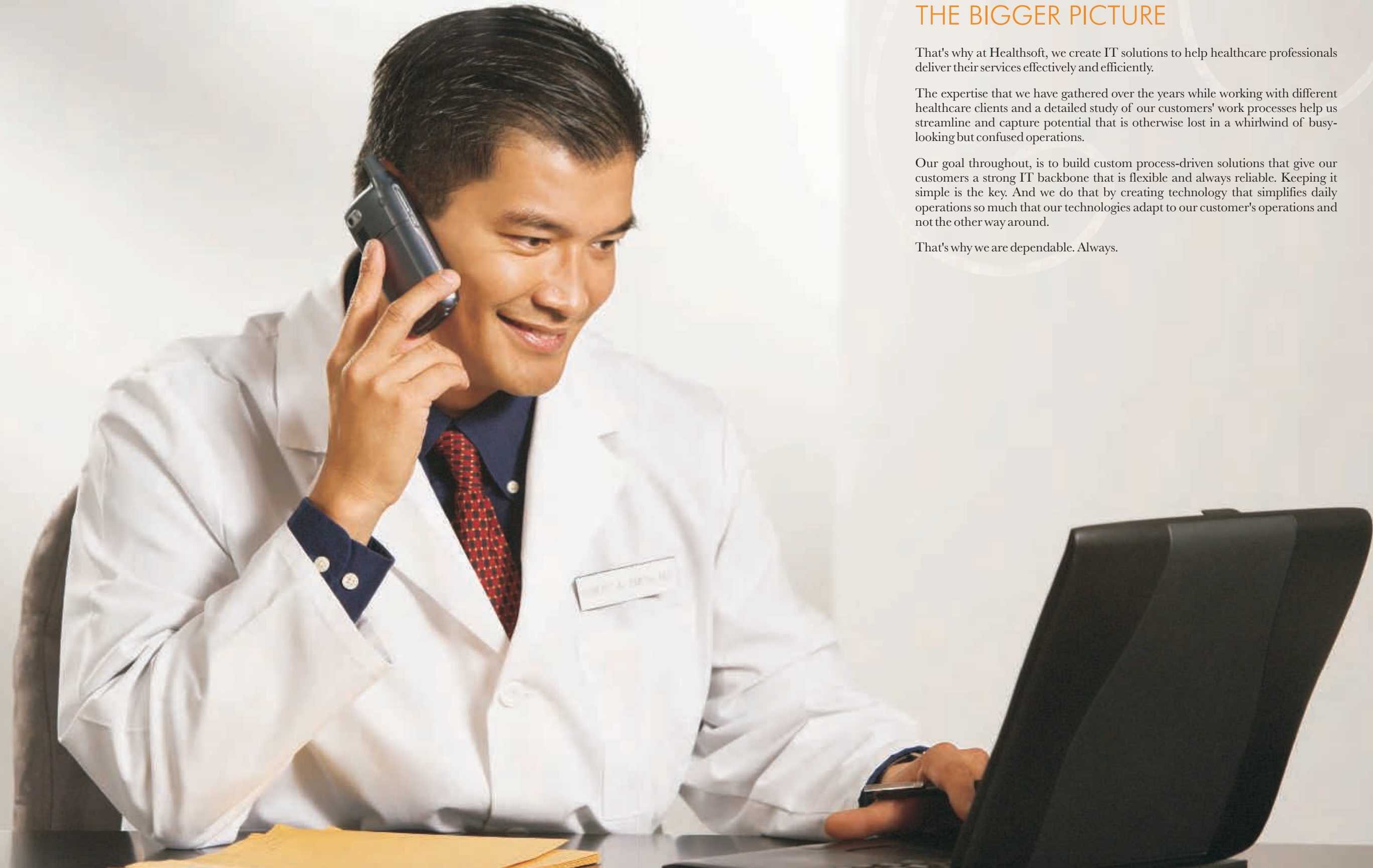
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## ALWAYS LOOK AT THE BIGGER PICTURE

That's why at Healthsoft, we create IT solutions to help healthcare professionals deliver their services effectively and efficiently.

The expertise that we have gathered over the years while working with different healthcare clients and a detailed study of our customers' work processes help us streamline and capture potential that is otherwise lost in a whirlwind of busy-looking but confused operations.

Our goal throughout, is to build custom process-driven solutions that give our customers a strong IT backbone that is flexible and always reliable. Keeping it simple is the key. And we do that by creating technology that simplifies daily operations so much that our technologies adapt to our customer's operations and not the other way around.

That's why we are dependable. Always.



## DREAM BIGGER

We are committed to

- ▶ integrity
- ▶ honesty
- ▶ excellent customer service
- ▶ open communication
- ▶ teamwork
- ▶ continuous improvement

It helps us look beyond the tasks at hand to focus on the big picture.

Our mission is not just to deliver solutions. We work to add value to IT infrastructure with our expertise in information systems and our understanding of the healthcare industry to help healthcare professionals and institutions adapt easily to dynamic changes around them. We work to build scalable solutions that don't just equip our customers today but can be easily adapted to work for them even in the years to come.

Our main strength lies in our ability to provide robust solutions that our customers can always depend on. That's why the elephant which is a symbol of strength, sustainability, wisdom and intelligence in most Asian cultures is our mascot.

## DEPENDABLE TECHNOLOGY FOR DEPENDABLE PERFORMANCE

Our team is well-versed with the workings of healthcare organizations of different scales and specialties having worked with them for over ten years. We understand the importance of providing these organizations with a dependable IT backbone that will keep them functioning smoothly.

We work across different technology platforms, tools and use our insights in to the healthcare industry, to deliver and equip our customers with the best tools and technologies that fit their practices and hospital administration. To achieve this, we transition business processes to the web and develop innovative, business-winning solutions that give our clients a sustainable competitive advantage.

We use a Total Quality Management (TQM) approach for all our activities, with documents procedures and processes. Audit trails are fully identifiable so that results and their underlying assumptions can be verified. In addition, internal reviews by senior staff where appropriate, ensure a continuing high standard and performance.

Our application development services include the development of new applications, new features, add-ons, application enhancements, interfaces, and upgrades for existing and emerging business operations.

To this end, our team is well-versed with working on

- ASP, ASP.NET, VB, VB.NET, Java, JSP, PHP, C, C++
- Client-Server Based Applications
- Applications based on Distributed Architecture
- XML-Based Applications

## NOT MANY COMPANIES CAN SAY THEY EXIST TO SIMPLIFY THE LIVES OF DOCTORS

Our technology is designed to keep work processes simple and user-friendly while raising efficiency levels in healthcare organizations, helping them live up to their service promises and much more.

Our product basket comprises of several scalable solutions that can be customized to either fit a particular work process or department or extend across an entire network of hospitals.

We do this by detailing all existing operations to the closest measure possible and then working around it to build a solution that doesn't just work for our customers today but can be adapted to dynamic changes and integrates itself into the day-to-day workflow making it indispensable.



### ICD-10 / 5010 Migration and Compliance Services

We offer a full range of consultative services from recognized industry experts and guide healthcare organizations at every step through the migration to ICD-10 and 5010. Our full spectrum of testing options takes them from Unit Test to Certification and uses the same guidelines for transaction validation and performance reporting.



Healthsoft's Crosswalk Solution allows smooth migration of processes including product development, enrollment, billing, claims processing & adjudication, care and disease management, internal fraud and audit research & analytics. It achieves this by either

- ▶ Insulating claim systems using backward crosswalk (to accept ICD-10 but process ICD-9),
- ▶ Processing only ICD-10 (any ICD-9 received is mapped to ICD-10) in claim systems, or
- ▶ Making systems dual process (accommodates both code sets)



Healthsoft 5010 Migration Solution provides healthcare operations with specific support for HIPAA 5010 including analysis, testing, production and partner & transaction management.

Our transaction validation engine that ensures compliance in your production flow and has been benchmarked as the fastest of its kind.

### Revenue Cycle Management Services



At Healthsoft we work to improve the accuracy, availability, and usability of your key financial information by managing the flow of revenue data across all your accounting processes.

Starting from pre-registration and scheduling of appointments to medical charts and coding to billing, A/R collections, and contractual compliance, the entire range of integrated functions is all taken care of.

### Medical Transcription Services



Healthsoft's medical transcription personnel have a wide range of experience working with medical specialties including emergency medicine, cardiology, gastroenterology, pathology, neurology, psychiatry, orthopedics, surgery, OB/GYN and pulmonology. Our ability to scale-up manpower at short notice allows us to handle any emergency requirements with a 72-hour notice period.

### Online Patient Records Repository



Healthsoft OMR is a web-based storehouse for patient records that retains patient confidentiality by allowing them to choose the information that they would like to make available.

A "granularly secured," cross-sectional medical record system that is accessible via the World Wide Web it is highly unlike existing information systems. The patient secures his or her identity and each data element in the medical record by specifying the data that can be accessed.



## When you want to make a difference, you need to think really big!

'Respect' is a very important value at Healthsoft. We believe that there is always something to learn from everyone. We have had the fortune of learning new things and refreshing sometimes on the old, from the people we work with.

We are amongst the very few companies in India that employ differently-abled individuals (8% of our staff). Our efforts have also been recognized by the Welfare Association of the Blind with the Friends of the Blind award for identifying and nurturing talent amongst the visually-challenged.

At Healthsoft, we do not believe that talent and potential are the exclusive domain of a select few. We believe in harnessing them from every individual.

We are also involved in several community initiatives and have a very strong social responsibility culture.

It's what set's us apart from the rest.

## BUILDING BIGGER DREAMS

At Healthsoft, we always believe in encouraging everyone to do more. We have empowered eight of our employees to become entrepreneurs, by providing them with the necessary infrastructure and marketing support to enable them to put their visions into action. The new entrepreneurs have already completed a year of successful business, and currently employ more than 150 employees.

We believe there is an imperative need to promote and nurture entrepreneurship, at the grass root level, to empower educated youth and to also create new streams of employment. It's why we continue our journey to discover new potential from our pool of talented employees.



## MAKING CHANGES THAT MATTER

We are always on the lookout for newer ways to improve the delivery of healthcare services because there is seldom only one way to get there. We are always on our toes figuring the best way to keep up our promise to you, so that you can in turn keep up your service promise.

If you have any feedback, suggestions for us or would like to work with us, drop us a line at

email: [sales@healthsoftusa.com](mailto:sales@healthsoftusa.com) | Or give us a buzz at : 316-854-0103



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